PARTNERS

To date, LN’s partner network has expanded to include 53 health facilities in Burundi, 20 in Uganda, and 12 in the Democratic Republic of the Congo.

LifeNet Partner Health Facilities received 247,000* patients visits last quarter

* Note: This data is taken from April to June and includes estimates for some data from partners who have not yet reported.

Number of LifeNet Partners

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<thead>
<tr>
<th>Year</th>
<th>2012</th>
<th>2014</th>
<th>2016 Q3</th>
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PROGRAMS

TRAINING

LifeNet conducted over 690 hours of training this quarter with 525 Partner clinical and management staff.

PHARMACY

The LifeNet Pharmacy Program in Burundi fulfilled 48 deliveries to Partner Facilities this quarter, which generated a total revenue of $41,491 for our operations.

EQUIPMENT

The LifeNet Equipment Program in Burundi has provided equipment for 42 Partners to date.
In Uganda, our first group of partner health centers completed Nursing and Management Basics milestones, and had graduation celebrations.

We increased our Monitoring & Evaluation capacity through the hiring of Luke Aldridge and James Kirya in Uganda and the implementation of a customized Salesforce data management system, through a partnership with Vera Solutions. Strong M&E is vital to LifeNet as we use this data to track successes and improve programming.

In Burundi, LN Management Trainers took a course in advanced financial analysis. LifeNet's “Train the Trainer” model ensures that our local trainers remain experts, continuing to develop LN's management program by providing high quality financial audits and training at partner facilities.

The graphs below depict Partner improvement after completing each Training Module. Only Health Facilities that have completed the module are included in the evaluation.

### I - NURSING CARE BASICS

- **Hand Washing** = Proper hand washing observed, practiced
- **IV Lines** = IV lines properly labeled, stored and safely administered to patients
- **Sterilization** = Proper sterilization technique practiced

### 2 - SAFE BABIES

- **Neonatal Resuscitation** = Knowing how to save unresponsive babies at the moment of delivery
- **Resuscitation Equipment** = Having the right equipment available and ready to use
- **Apgar** = Properly assessing newborns after delivery

### 3 - SAFE MOTHERS

- **Newborn Physical** = Newborn physical exam is documented in all patient charts
- **Postpartum Hemorrhage** = Proper postpartum hemorrhage procedures are practiced and documented when needed
- **Vital Signs Equipment** = Maternity room has IV fluids and sterile essential basics for vital signs
“Many times we prescribe drugs to children, just because they would solve a similar problem in an adult, without considering adverse effects specific to children. This [LN] training has opened our eyes to focus on such things and starting this month, we are going to pay specific attention to pediatric medications.”

- Clinician at Uganda partner center

Without knowing how to dose medicines, nurses can poison, sometimes fatally, the children they are trying to help.

### Key Performance Indicators - Management

#### 1 - Management Basics

- **Daily Financial Tracking** = Revenue and expenditure tracked daily
- **Services Posted** = Posted list of services and costs for public
- **Pharmacy Stock Cards** = Up-to-date stock cards available for each medicine

#### 2 - Resource Management

- **Monthly Budget** = Monthly budget is available and based on annual budget
- **Action Plan** = Action plan based on annual budget exists
- **Staff Records** = Personnel records exist for all staff

#### 3 - Management Analysis

- **Recorded Gross Profit** = Record is kept of monthly gross profit on medicine sales
- **Balance Known** = Management staff can accurately articulate the monthly financial balance
- **Medicines Stocked** = All essential medicines are available at the Health Facility

Note: Only baseline scores are depicted since fewer than five Partners have completed Management Analysis