



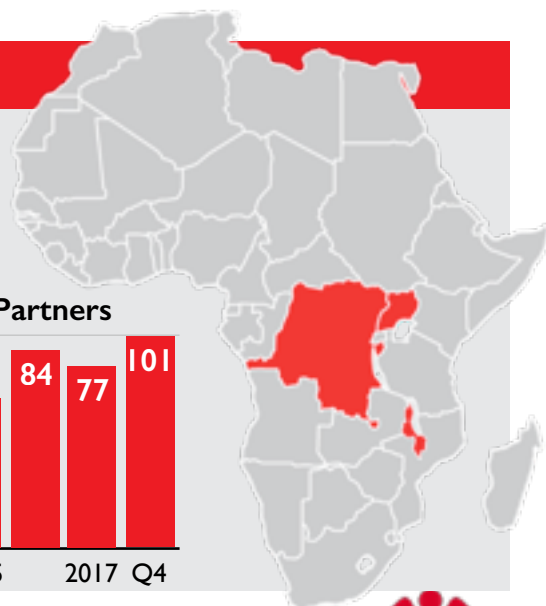
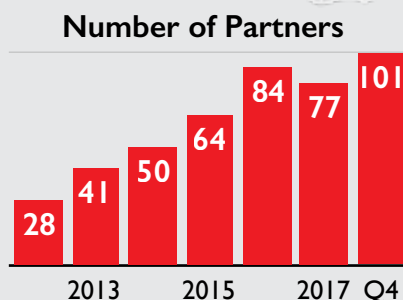
LIFENET QUARTER 4, 2017 REPORT

PARTNERS

To date, LN's partner network has expanded to include **40** health facilities in Burundi, **41** in Uganda, and **20** in the Democratic Republic of the Congo.

LifeNet Partner Health Facilities received **292,093*** patient visits in the previous quarter

* Note: Estimated partner volume for July to September



KEY PERFORMANCE INDICATORS - MEDICAL



The graphs below depict partner performance on key performance indicators from their most recent evaluation. Only health facilities that have completed the respective module are included in these results.

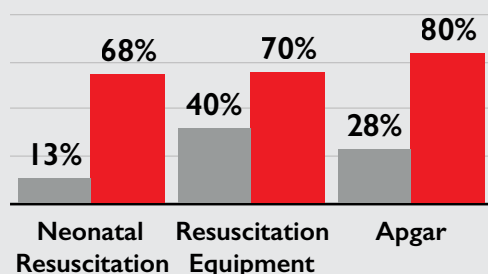
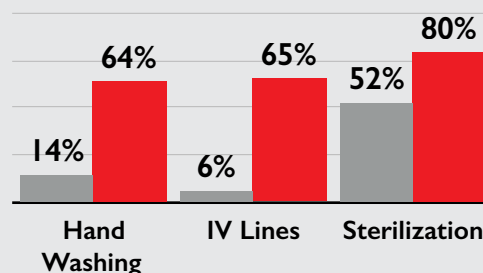
■ Baseline ■ Post Training

1 - NURSING CARE BASICS

Hand Washing: Proper hand washing practiced

IV Lines: IV lines properly labeled, stored and safely administered to patients

Sterilization: Proper sterilization technique practiced



2 - SAFE BABIES

Neonatal Resuscitation: Knowing how to save unresponsive babies at the moment of delivery

Resuscitation Equipment: Having the right equipment available and ready to use

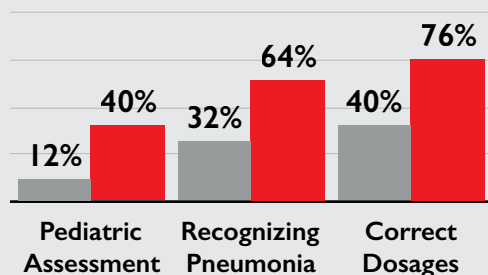
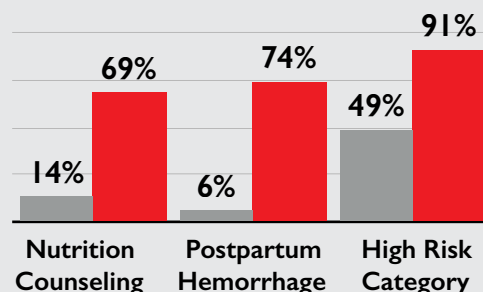
Apgar: Properly assessing newborns after delivery

3 - SAFE MOTHERS

Nutrition Counseling: Nutrition counseling given and documented for antenatal patients

Postpartum Hemorrhage: Proper postpartum hemorrhage procedures are practiced and documented when needed

High Risk Category: Nurses can easily list at least five high risk conditions in pregnancy



4 - PEDIATRICS

Pediatric Assessment: Properly assessing the health and well-being of children

Recognizing Pneumonia: Ensuring pneumonia is properly recognized and treated promptly

Correct Dosages: Ensuring each child is prescribed the correct dosage of the correct medicine



TRAINING



Conducted **449** hours of medical training with **660** partner clinical staff



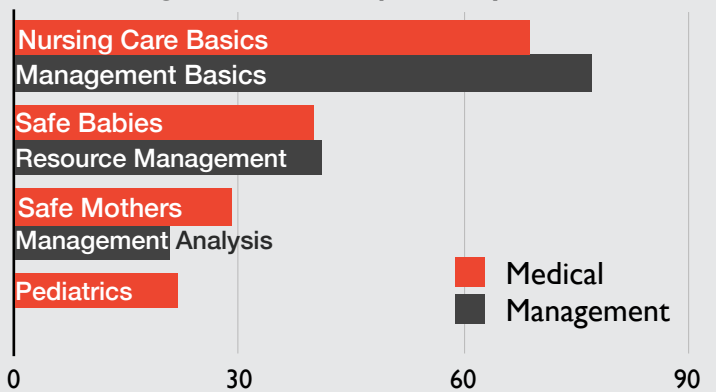
Conducted **437** hours of management training with **449** management staff



PHARMACY

Fulfilled **41** deliveries of medicines, valued at **\$21,040**, for partner facilities this quarter.

Training Modules Completed by Partners



LIFENET HIGHLIGHTS & UPDATES FROM THE FIELD

- ▶ Malawi expansion due diligence and assessment performed prior to 2018 launch
- ▶ Included as a Social Innovation in Health Initiative case study in a report published by the WHO & the Special Program for Research and Training in Tropical Diseases (TDR)
- ▶ Awarded a Mother & Child Technical Assistance Grant from General Electric (GE) Healthymagination and the Miller Center for Social Entrepreneurship

“Before LN, we had never thought about the importance of hand washing or having enough hand washing stations...after the LN lesson on hand washing we realized that we were not promoting health, but were transferring germs and microbes. Since that lesson, we have procured more hand washing stations with soap and are fully utilizing them.” - **Mbuye Health Centre III (Uganda)**

KEY PERFORMANCE INDICATORS - MANAGEMENT

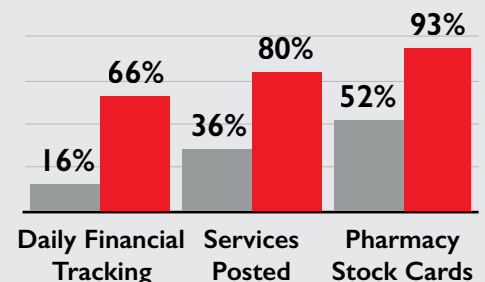


1 - MANAGEMENT BASICS

Daily Financial Tracking: Revenue and expenditure tracked daily

Services Posted: Visible list of services and costs

Pharmacy Stock Cards: Up-to-date stock cards available for each medicine

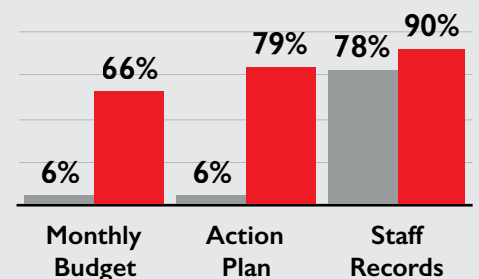


2 - RESOURCE MANAGEMENT

Monthly Budget: Monthly budget is available and based on annual budget

Action Plan: Action plan based on annual budget exists

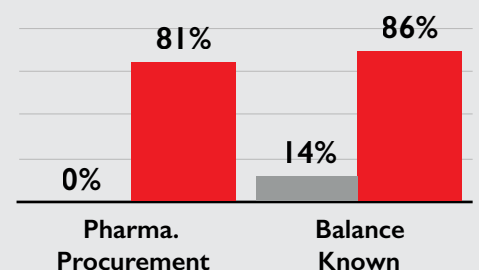
Staff Records: Personnel records exist for all staff



3 - MANAGEMENT ANALYSIS

Pharma. Procurement: Regular and accurate orders are made by the health facility for pharmaceuticals

Balance Known: Management staff can accurately articulate the monthly financial balance



■ Baseline ■ Post Training